



ANNUAL REPORT | 2020

Sanlam Collective Investments (RF) (Pty) Ltd

Investments

Truffle  
Asset Management

## Summarised information for the year ending 31 December 2020

	Truffle Sanlam Collective Investments Flexible Fund	Truffle Sanlam Collective Investments Flexible Income Fund	Truffle Sanlam Collective Investments General Equity Fund	Truffle Sanlam Collective Investments Income Plus Fund
<b>Condensed Statement of Comprehensive Income</b>	<b>(R'000)</b>	<b>(R'000)</b>	<b>(R'000)</b>	<b>(R'000)</b>
Income	660 161	( 10 005)	75 242	15 788
Expenses	86745	677	10195	1564
<b>Operating profit/(loss)</b>	<b>573 416</b>	<b>( 10 682)</b>	<b>65 047</b>	<b>14 224</b>
Distributions to unit holders	112 981	10 142	8 651	18 814
<b>Change in net assets attributable to unit holders</b>	<b>460 435</b>	<b>(20 824)</b>	<b>56 396</b>	<b>(4 590)</b>
<b>Condensed Statement of Financial Position</b>				
<b>Net assets attributable to unit holders</b>	<b>5 200 506</b>	<b>110 481</b>	<b>667 703</b>	<b>246 521</b>
Trade and other payables	157 137	91	6 099	173
Related parties payable	-	-	-	-
Cash overdraft	-	-	-	-
Derivatives	-	-	-	-
Distributions payable	38 038	467	2 838	1 261
<b>Liabilities</b>	<b>195 175</b>	<b>558</b>	<b>8 937</b>	<b>1 434</b>
Investments	4 947 023	106 979	647 448	245 508
Accrued income & debtors	98 126	1 086	325	1 200
Cash and bank balances	350 532	2 974	28 867	1 247
<b>Total Assets</b>	<b>5 395 681</b>	<b>111 039</b>	<b>676 640</b>	<b>247 955</b>
<b>Portfolio Composition</b>	<b>(%)</b>	<b>(%)</b>	<b>(%)</b>	<b>(%)</b>
Basic Materials	27.14	34.66	27.14	-
Bonds	4.61	-	4.61	96.97
Consumer Goods	9.49	15.48	9.49	-
Consumer Services	-	-	-	-
Financials	7.13	18.77	7.13	-
Health Care	1.43	2.84	1.43	-
Industrials	1.18	1.66	1.18	-
Oil & Gas	2.01	3.33	2.01	-
Property	5.99	4.58	5.99	-
Technology	7.36	14.29	7.36	-
Telecommunications	0.47	1.37	0.47	-
International Assets	25.64	-	25.64	-
Other Securities	-	-	-	-
Holdings in Collective Investments Schemes - International	2.32	-	2.32	-
Holdings in Collective Investments Schemes - Local	2.20	-	2.20	2.60
Liquid Assets	3.03	3.02	3.03	0.43
<b>TOTAL</b>	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>	<b>100.00</b>
<b>Investment Performance</b>	<b>(%)</b>	<b>(%)</b>	<b>(%)</b>	<b>(%)</b>
One year up to 31/12/2019	16.83	13.24	16.34	10.67
One year up to 31/12/2020	12.38	-5.01	13.07	6.19
<b>All-share Index 2020: 4,07% 2019: 8.24%</b>				
<b>Fees</b>	<b>(%)</b>	<b>(%)</b>	<b>(%)</b>	<b>(%)</b>
Maximum Initial fee	3.45	3.45	3.45	3.45
Service fee (including VAT)	1.04	0.86	1.04	0.58
<b>Total Expense Ratio (TER)</b>	<b>1.13</b>	<b>1.13</b>	<b>1.13</b>	<b>0.68</b>

## Summarised information for the year ending 31 December 2020

	Truffle Sanlam Collective Investments Sa Equity Fund (Ex Truffle Sanlam Collective Investments Institutional Equity Fund)
<b>Condensed Statement of Comprehensive Income</b>	<b>(R'000)</b>
Income	502 989
Expenses	41177
<b>Operating profit/(loss)</b>	<b>461 812</b>
Distributions to unit holders	62 718
<b>Change in net assets attributable to unit holders</b>	<b>399 094</b>
<b>Condensed Statement of Financial Position</b>	
<b>Net assets attributable to unit holders</b>	<b>3 763 998</b>
Trade and other payables	32 415
Related parties payable	-
Cash overdraft	-
Derivatives	-
Distributions payable	22 851
<b>Liabilities other than net assets attributable to unit holders</b>	<b>55 266</b>
Investments	3 670 964
Accrued income & debtors	1 765
Cash and bank balances	146 535
<b>Total Assets</b>	<b>3 819 264</b>
<b>Portfolio Composition</b>	<b>(%)</b>
Basic Materials	34.66
Bonds	-
Consumer Goods	15.29
Consumer Services	-
Financials	18.64
Health Care	2.86
Industrials	1.72
Oil & Gas	3.26
Property	4.57
Technology	14.23
Telecommunications	1.36
International Assets	-
Other Securities	-
Holdings in Collective Investments Schemes - International	-
Holdings in Collective Investments Schemes - Local	-
Liquid Assets	3.41
<b>TOTAL</b>	<b>100.00</b>
<b>Investment Performance</b>	<b>(%)</b>
One year up to 31/12/2019	15.23
One year up to 31/12/2020	12.69
<b>All-share Index 2020: 4,07% 2019: 8.24%</b>	
<b>Fees</b>	<b>(%)</b>
Maximum Initial fee	-
Service fee (including VAT)	-
<b>Total Expense Ratio (TER)</b>	<b>0.85</b>

## Summarised information for the year ending 31 December 2020

	March 2020	June 2020	September 2020	December 2020	Total
<b>Distribution per unit (cents per unit)</b>	<b>C</b>	<b>C</b>	<b>C</b>	<b>C</b>	<b>C</b>
Truffle Sanlam Collective Investments Flexible Fund	-	3.71	-	1.56	5.27
Truffle Sanlam Collective Investments Flexible Income Fund	1.82	1.74	1.78	0.73	6.07
Truffle Sanlam Collective Investments General Equity Fund	-	2.03	-	0.80	2.82
Truffle Sanlam Collective Investments Income Plus Fund	2.32	1.93	1.59	1.53	7.37
Truffle Sanlam Collective Investments Sa Equity Fund	-	2.02	-	0.97	2.99

The full annual report is available to all investors.

Kindly send your personal details together with your collective investment account number to:

Sanlam Collective Investments, PO Box 30, Sanlamhof 7532

Or visit our **Client Contact Centre** at:

Sanlam Head Office, 2 Strand Road, Sanlamhof, Bellville, South Africa

An electronic version of our annual report is available on our website or can be requested from our Client Contact Centre or via e-mail.

**E** [service@sanlaminvestments.com](mailto:service@sanlaminvestments.com)

**T** 0860 100 26

**W** [www.sanlamunittrusts.co.za](http://www.sanlamunittrusts.co.za)

The Sanlam Group is a full member of the Association for Savings and Investment SA. Collective investment schemes are generally medium- to long-term investments. Please note that past performances are not necessarily an accurate determination of future performances, and that the value of investments / units / unit trusts may go down as well as up. A schedule of fees and charges and maximum commissions is available from the Manager, Sanlam Collective Investments (RF) Pty Ltd, a registered and approved Manager in Collective Investment Schemes in Securities. Additional information of the proposed investment, including brochures, application forms and annual or quarterly reports, can be obtained from the Manager, free of charge. Collective investments are traded at ruling prices and can engage in borrowing and scrip lending. Collective investments are calculated on a net asset value basis, which is the total market value of all assets in the portfolio including any income accruals and less any deductible expenses such as audit fees, brokerage and service fees. Actual investment performance of the portfolio and the investor will differ depending on the initial fees applicable, the actual investment date, and the date of reinvestment of income as well as dividend withholding tax. Forward pricing is used. The Manager does not provide any guarantee either with respect to the capital or the return of a portfolio. The performance of the portfolio depends on the underlying assets and variable market factors. Performance is based on NAV to NAV calculations with income reinvestments done on the ex-div date. Lump sum investment performances are quoted. The portfolio may invest in other unit trust portfolios which levy their own fees, and may result in a higher fee structure for our portfolio. All the portfolio options presented are approved collective investment schemes in terms of Collective Investment Schemes Control Act, No 45 of 2002 ("CISCA"). International investments or investments in foreign securities could be accompanied by additional risks such as potential constraints on liquidity and repatriation of funds, macroeconomic risk, political risk, foreign exchange risk, tax risk, settlement risk as well as potential limitations on the availability of market information. The Manager has the right to close any portfolios to new investors to manage them more efficiently in accordance with their mandates. A fund of funds is a portfolio that invests in portfolios of collective investment schemes that levy their own charges, which could result in a higher fee structure for the fund of fund. A feeder fund is a portfolio that invests in a single portfolio of collective investment schemes, which levies its own charges and which could result in a higher fee structure for the feeder fund. A money market portfolio is not a bank deposit account. The price is targeted at a constant value. The total return to the investor is made up of interest received and any gain or loss made on any particular instrument and in most cases the return will merely have the effect of increasing or decreasing the daily yield, but that in the case of abnormal losses it can have the effect of reducing the capital value of the portfolio. Excessive withdrawals from the portfolio may place the portfolio under liquidity pressures and in such circumstances a process of ring-fencing of withdrawal instructions and managed pay-outs over time may be followed. Total Expense Ratio (TER) is a percentage of the value of the Financial Product was incurred as expenses relating to the administration of the Financial Product. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TER's. Transaction Cost (TC) is a percentage of the value of the Financial Product was incurred as costs relating to the buying and selling of the assets underlying the Financial Product. Transaction Costs are a necessary cost in administering the Financial Product and impacts Financial Product returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Financial product, the investment decisions of the investment manager and the TER. The Manager retains full legal responsibility for the third-party-named portfolio. The portfolio management of all the portfolios is outsourced to financial services providers authorized in terms of the Financial Advisory and Intermediary Services Act, 2002. Standard Bank of South Africa Ltd is the appointed trustee of the Sanlam Collective Investments Scheme.



Live with confidence

2 Strand Road, Bellville 7530 | PO Box 30, Sanlamhof 7532  
South Africa

Investments

**T** +27 (0)21 916 1800  
**F** +27 (0)21 947 8224

[www.sanlamunittrust.co.za](http://www.sanlamunittrust.co.za)

