



SANLAM RETAIL INVESTOR HEDGE FUND SCHEME

Sanlam Collective Investments (RF) (Pty) Ltd

Annual Report | 2018

Investments

Summarised information for the year ending 31 December 2018

	Capricorn Sanlam Collective Investments Market Neutral Retail Hedge Fund	Capricorn Sanlam Collective Investments Stable Retail Hedge Fund	Obsidian Sanlam Collective Investments Long Short Retail Hedge Fund	Obsidian Sanlam Collective Investment Multi Asset Retail Hedge Fund
Condensed Statement of Comprehensive Income	(R'000)	(R'000)	(R'000)	(R'000)
Income	1 275	13 129	1 690	7 655
Expenditure	792	21 277	1 156	3 622
Operating profit/(loss) for the year before finance costs	483	(8 148)	534	4 033
Distribution of income	847	3 726	1 378	4 501
Change in net assets attributable to unit holders	(364)	(11 874)	(844)	(468)
Condensed Statement of Financial Position	(R'000)	(R'000)	(R'000)	(R'000)
Net assets attributable to unit holders	14 043	209 258	31 863	72 475
Investments	470	7 971	7 955	17 117
Trade and other payables	61	821	43	59
Related parties payable	21	337	34	47
Distributions payable	284	1 815	554	1 711
Liabilities other than net assets attributable to unit holders	836	10 944	8 586	18 934
Investments	6 835	167 815	37 996	83 099
Accrued income & debtors	30	442	39	83
Cash and bank balances	8 014	51 945	2 414	8 227
Total Assets	14 879	220 202	40 449	91 409
Portfolio composition	(%)	(%)	(%)	(%)
Basic Materials	-	0,25	10,31	9,18
Consumer Goods	(0,69)	(0,68)	2,77	3,61
Consumer Services	0,30	0,20	(1,11)	(1,76)
Financials	-	19,21	33,97	31,67
Health Care	-	-	-	-
Industrials	0,84	0,16	(0,36)	(0,33)
Oil & Gas	-	-	-	-
Property	-	-	-	-
Telecommunications	(0,47)	0,22	6,92	6,79
Technology	0,09	-	0,73	0,65
International Assets	-	-	-	-
Other Securities	53,28	69,22	36,63	33,68
Holdings in Collective Investments Schemes - Local	-	-	2,74	3,72
Holdings in Collective Investments Schemes - International	-	-	-	-
Liquid Assets	46,65	11,42	7,40	12,79
TOTAL	100,00	100,00	100,00	100,00
Investment Performance	(%)	(%)	(%)	(%)
One year up to 31/12/2017	7,32%	12,43%	-6,76%	2,63%
One year up to 31/12/2018	0,33%	-1,32%	-1,57%	-2,61%
All-share Index 2018: -11.37% 2017: 17.47%				
Fees	(%)	(%)	(%)	(%)
Maximum Initial fee (including VAT)	-	-	-	-
Service fee (including VAT)	2,01%	2,01%	1,93%	1,93%
Total Expense Ratio (TER)	3,47%	2,31%	2,55%	2,29%

Summarised information for the year ending 31 December 2018

	Sanlam Alternative Gamma Retail Hedge Fund	Sanlam Alternative Lambda Retail Hedge Fund	Sanlam Alternative Pi Fund	Sanlam Alternative Rho Fund
Condensed Statement of Comprehensive Income	(R'000)	(R'000)	(R'000)	(R'000)
Income	12 424	4 817	(188)	28 193
Expenditure	2 818	5 261	1 444	3 111
Operating profit/(loss) for the year before finance costs	9 606	(444)	(1 632)	25 082
Distribution of income	1 769	5 902	1 480	9 921
Change in net assets attributable to unit holders	7 837	(6 346)	(3 112)	15 161
Condensed Statement of Financial Position	(R'000)	(R'000)	(R'000)	(R'000)
Net assets attributable to unit holders	149 598	97 945	5 901	3
Investments	89	3 029	-	-
Trade and other payables	53	390	55	124
Related parties payable	1 887	22	19	364
Distributions payable	330	1 716	216	98
Liabilities other than net assets attributable to unit holders	2 359	5 157	290	586
Investments	99 990	47 212	5 555	-
Accrued income & debtors	395	302	-	-
Cash and bank balances	51 572	55 588	636	589
Total Assets	151 957	103 102	6 191	589
Portfolio composition	(%)	(%)	(%)	(%)
Basic Materials	-	0,21	-	-
Consumer Goods	-	(0,54)	-	-
Consumer Services	-	0,23	-	-
Financials	-	(0,39)	-	-
Health Care	-	-	-	-
Industrials	-	0,12	-	-
Oil & Gas	-	-	-	-
Property	-	-	-	-
Telecommunications	-	0,07	89,71	-
Technology	-	0,02	-	-
International Assets	-	-	-	-
Other Securities	-	57,18	-	-
Holdings in Collective Investments Schemes - Local	-	-	-	-
Holdings in Collective Investments Schemes - International	-	-	-	-
Liquid Assets	100,00	43,10	10,29	100,00
TOTAL	100,00	100,00	100,00	100,00
Investment Performance	(%)	(%)	(%)	(%)
One year up to 31/12/2017	-8,65%	10,79%	7,70%	-2,51%
One year up to 31/12/2018	15,30%	-2,77%	-4,25%	9,4%
All-share Index 2018: -11.37% 2017: 17.47%				
Fees	(%)	(%)	(%)	(%)
Maximum Initial fee (including VAT)	-	-	-	-
Service fee (including VAT)	0,35%	1,67%	1,50%	1,73%
Total Expense Ratio (TER)	4,94%	2,15%	2,17%	2,24%

Summarised information for the year ending 31 December 2018

	Sanlam Alternative Theta Retail Hedge Fund	Sanlam Alternative Lambda Retail Hedge Fund	Sanlam Alternative Veta Retail Hedge Fund	Sanlam Alternative Zeta Retail Hedge Fund
Condensed Statement of Comprehensive Income	(R'000)	(R'000)	(R'000)	(R'000)
Income	411	20 672	67	90
Expenditure	4 890	7 019	42	47
Operating profit/(loss) for the year before finance costs	(4 479)	13 653	25	43
Distribution of income	4 886	9 056	-	-
Change in net assets attributable to unit holders	(9 365)	4 597	25	43
Condensed Statement of Financial Position	(R'000)	(R'000)	(R'000)	(R'000)
Net assets attributable to unit holders	157 423	291 040	1 096	12 280
Investments	15 604	615 678	-	-
Trade and other payables	1 348	1 630 892	16	16
Related parties payable	31	3 453	4	5
Distributions payable	974	-	-	-
Liabilities other than net assets attributable to unit holders	17 957	2 250 023	20	21
Investments	113 971	970 924	-	-
Accrued income & debtors	608	1 493 064	6	16
Cash and bank balances	60 801	77 075	1 110	12 285
Total Assets	175 380	2 541 063	1 116	12 301
Portfolio composition	(%)	(%)	(%)	(%)
Basic Materials	0,59	-	-	-
Consumer Goods	(5,31)	-	-	-
Consumer Services	(0,47)	-	-	-
Financials	0,71	-	-	-
Health Care	-	-	-	-
Industrials	0,01	-	-	-
Oil & Gas	-	-	-	-
Property	-	-	-	-
Telecommunications	(0,24)	-	-	-
Technology	(0,05)	-	-	-
International Assets	-	-	-	-
Other Securities	96,97	62,49	-	-
Holdings in Collective Investments Schemes - Local	0,01	-	-	-
Holdings in Collective Investments Schemes - International	-	-	-	-
Liquid Assets	7,78	37,51	100,00	100,00
TOTAL	100,00	100,00	100,00	100,00
Investment Performance	(%)	(%)	(%)	(%)
One year up to 31/12/2017	3,97%	-1,78%	-2,33%	17,26%
One year up to 31/12/2018	-5,88%	-0,51%	7,49%	-1,40%
All-share Index 2018: -11.37% 2017: 17.47%				
Fees	(%)	(%)	(%)	(%)
Maximum Initial fee (including VAT)	-	-	-	-
Service fee (including VAT)	0,23%	1,38%	0,35%	0,35%
Total Expense Ratio (TER)	4,59%	3,93%	8,22%	12,03%

The full annual report is available to all investors.

Kindly send your personal details together with your collective investment account number to:

Sanlam Collective Investments, PO Box 30, Sanlamhof 7532

Or visit our **Client Contact Centre** at:

Sanlam Head Office, 2 Strand Road, Sanlamhof, Bellville, South Africa

An electronic version of our annual report is available on our website or can be requested from our Client Contact Centre or via e-mail.

E service@sanlaminvestments.com

T 0860 100 26

W www.sanlamunittrusts.co.za

The Sanlam Group is a full member of the Association for Savings and Investment SA. Collective investment schemes are generally medium- to long-term investments. Please note that past performances are not necessarily an accurate determination of future performances, and that the value of investments / units / unit trusts may go down as well as up. A schedule of fees and charges and maximum commissions is available from the Manager, Sanlam Collective Investments (RF) Pty Ltd, a registered and approved Manager in Collective Investment Schemes in Securities. Additional information of the proposed investment, including brochures, application forms and annual or quarterly reports, can be obtained from the Manager, free of charge. Collective investments are traded at ruling prices and can engage in borrowing and scrip lending. Collective investments are calculated on a net asset value basis, which is the total market value of all assets in the portfolio including any income accruals and less any deductible expenses such as audit fees, brokerage and service fees. Actual investment performance of the portfolio and the investor will differ depending on the initial fees applicable, the actual investment date, and the date of reinvestment of income as well as dividend withholding tax. Forward pricing is used. The Manager does not provide any guarantee either with respect to the capital or the return of a portfolio. The performance of the portfolio depends on the underlying assets and variable market factors. Performance is based on NAV to NAV calculations with income reinvestments done on the ex-div date. Lump sum investment performances are quoted. The portfolio may invest in other unit trust portfolios which levy their own fees, and may result in a higher fee structure for our portfolio. All the portfolio options presented are approved collective investment schemes in terms of Collective Investment Schemes Control Act, No 45 of 2002 ("CISCA"). International investments or investments in foreign securities could be accompanied by additional risks such as potential constraints on liquidity and repatriation of funds, macroeconomic risk, political risk, foreign exchange risk, tax risk, settlement risk as well as potential limitations on the availability of market information. The Manager has the right to close any portfolios to new investors to manage them more efficiently in accordance with their mandates. A fund of funds is a portfolio that invests in portfolios of collective investment schemes that levy their own charges, which could result in a higher fee structure for the fund of fund. A feeder fund is a portfolio that invests in a single portfolio of collective investment schemes, which levies its own charges and which could result in a higher fee structure for the feeder fund. A money market portfolio is not a bank deposit account. The price is targeted at a constant value. The total return to the investor is made up of interest received and any gain or loss made on any particular instrument and in most cases the return will merely have the effect of increasing or decreasing the daily yield, but that in the case of abnormal losses it can have the effect of reducing the capital value of the portfolio. Excessive withdrawals from the portfolio may place the portfolio under liquidity pressures and in such circumstances a process of ring-fencing of withdrawal instructions and managed pay-outs over time may be followed. Total Expense Ratio (TER) is a percentage of the value of the Financial Product was incurred as expenses relating to the administration of the Financial Product. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TER's. Transaction Cost (TC) is a percentage of the value of the Financial Product was incurred as costs relating to the buying and selling of the assets underlying the Financial Product. Transaction Costs are a necessary cost in administering the Financial Product and impacts Financial Product returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Financial product, the investment decisions of the investment manager and the TER. The Manager retains full legal responsibility for the third-party-named portfolio. The portfolio management of all the portfolios is outsourced to financial services providers authorized in terms of the Financial Advisory and Intermediary Services Act, 2002. Standard Bank of South Africa Ltd is the appointed trustee of the Sanlam Collective Investments Scheme.



Investments

2 Strand Road, Bellville 7530 | PO Box 30, Sanlamhof 7532
South Africa

T +27 (0)21 916 1800
F +27 (0)21 947 8224

www.sanlamunittrust.co.za

