

tax-free unit trust product

General overview

Sanlam Investments has its own range of tax-free products for your clients that can help reach their savings goals faster.

To help your clients make the most of their tax-free allowance, we have a range of easy to open tax-free products available.



Funds available

Sanlam Collective Investments (RF) (Pty) Ltd has made its fund range available for your clients to invest in the Tax-Free Unit Trust. Our range of funds available includes local actively managed funds from our single manager.

We've highlighted some characteristics of our core fund range across all asset classes for your easy reference. The full range of funds available can be found on www.sanlaminvestments.com.

Sanlam Investment Management Active Income Fund

Aim	Key points	Minimum
<p>This is an actively managed, flexible fixed interest fund which aims to provide a high level of income while maximising returns. Capital preservation is of primary importance and diversification across high yielding asset classes offers downside capital protection. This fund has no offshore exposure.</p>	<p>Regulation 28-compliant fund.</p> <p>Superior returns are sought through tactical asset allocation and high conviction bets across the income-yielding universe, including corporate and government bonds, money market instruments, preference shares and listed property.</p> <p>Conservatively managed.</p>	<p>R200 per month or R5 000 lump sum</p>

Sanlam Investment Management Balanced Fund

Aim	Key points	Minimum
<p>This is an asset allocation fund which aims to grow capital steadily while providing income over the medium to longer term. The preservation of real capital is of primary importance in achieving this objective.</p>	<p>Regulation 28-compliant fund.</p> <p>Typically this fund will hold a large weighting in shares with a maximum equity exposure of 75%. Capital exposure will also include investments in money market instruments, bonds, and listed property and up to 25% in offshore assets. Fund risk is lower than that of a pure equity fund.</p> <p>Moderate risk.</p>	<p>R200 per month or R5 000 lump sum</p>

Sanlam Investment Management General Equity Fund

Aim	Key points	Minimum
<p>This is a pure equity fund diversified across all sectors of the JSE. The fund aims to achieve maximum capital growth over the medium to long term by investing in companies that are undervalued relative to realistic growth prospects.</p>	<p>This fund aims to outperform the FTSE/JSE All Share Index through active stock selection across all sectors and market capitalisation on the JSE. The fund may at any time hold a maximum of 20% in offshore assets.</p> <p>High risk with potential capital volatility in the shorter term.</p>	<p>R200 per month or R5 000 lump sum</p>

Sanlam Investment Management Inflation Plus Fund

Aim	Key points	Minimum
<p>This is a flexible asset allocation fund which aims to deliver smooth, positive real returns (adjusted for the effects of inflation) targeting CPI + 4% over a rolling 3-year period.</p> <p>The fund is managed in accordance with Reg. 28 guidelines, although this is not a stipulation in the investment policy of supplemental deed.</p>	<p>Capital protection is of primary importance. This is ensured through an actively managed combination of investments in equity, bond, money market instruments and listed property both locally and abroad.</p> <p>This fund uses derivatives to protect capital.</p> <p>Cautiously managed.</p>	<p>R200 per month or R5 000 lump sum</p>

Sanlam Investment Management Money Market

Aim	Key points	Minimum
<p>This fund aims to deliver a higher level of income than fixed deposits and call deposits over time. Capital preservation is of primary importance and the fund offers immediate liquidity. The fund has no offshore exposure.</p>	<p>The fund invests in a range of money market instruments and exposures are diversified across issuers i.e. it is not exposed to only one bank. The fund may only invest in money market instruments with a maturity of less than one year.</p> <p>Low risk.</p>	<p>R200 per month or R5 000 lump sum</p>

Sanlam Investment Management Enhanced Yield Fund

Aim	Key points	Minimum
<p>The fund aims to offer a higher yield than a money market fund by taking advantage of the higher yields offered by a wide range of debt instruments, including corporate bonds.</p> <p>This fund will have no equity exposure and the average duration of the fund is limited to 2 years.</p>	<p>The fund is a blend of higher yielding interest-bearing instruments including corporate bonds (non-sovereign and non-bank debt), as well as government bonds and money market instruments.</p> <p>Although the fund will invest in slightly riskier interest bearing instruments, capital stability, similar to that of a money market fund, remains a major consideration.</p> <p>By taking somewhat more credit and curve risk, the fund aims to outperform the Short-term Fixed Interest Composite Index, as indicated by the benchmark.</p>	<p>R200 per month or R5 000 lump sum</p>

Sanlam Investment Management Value Fund

Aim	Key points	Minimum
<p>This is a pure equity fund diversified across all sectors of the JSE. It offers a reasonable level of current income and the potential for long-term outperformance. The fund managers only invest in shares which are undervalued and are very aware of downside risks. A maximum of 25% offshore assets may be held.</p>	<p>This fund may invest in any listed share, but focuses on financially sound companies which offer exceptional value. These include shares with a low price to earnings ratio; shares trading at a discount to their net asset value and shares whose price does not yet reflect future earnings potential.</p> <p>High risk.</p>	<p>R200 per month or R5 000 lump sum</p>

Fees

Fund name	Management fee: retail clients
Active Income	0.80% + VAT
Balanced	1.25% + VAT
Enhanced Yield	0.42% + VAT
General Equity	1.25% + VAT
Inflation Plus	1.00% + VAT
Money Market	0.50% + VAT
Value	1.50% + VAT

active funds of funds

Funds of funds available

Sanlam Collective Investments (RF) (Pty) Ltd has also made available for your clients a range of actively managed **funds of funds (FoFs)**. These funds only invest in collective investment schemes within Sanlam's investment cluster, giving your clients exposure to the best investment expertise within Sanlam Investments both locally and abroad.

Sanlam Investment Management Managed Aggressive FoF

Aim	Key points	Minimum
This is an aggressively managed fund of funds which adheres to the strategic asset allocation (houseview) of Sanlam Investment Management. The fund aims to deliver long-term capital growth with less volatility than an equity fund.	<p>Regulation 28-compliant fund.</p> <p>A maximum of 75% of the portfolio will be invested in equities (both local and offshore). The fund may hold up to 25% of its assets offshore.</p> <p>The portfolio is diversified across equities, bonds, cash, listed property and offshore assets.</p>	R200 per month or R5 000 lump sum

Sanlam Investment Management Managed Moderate Aggressive FoF

Aim	Key points	Minimum
This is a moderately aggressive fund of funds which broadly adheres to the strategic asset allocation bands (houseview) of Sanlam Investment Management. The fund aims to deliver long-term capital growth with less volatility than an equity fund.	<p>Regulation 28-compliant fund.</p> <p>A maximum of 65% of the portfolio will be invested in equities (both local and offshore). The fund may hold up to 25% of its assets offshore.</p> <p>The portfolio is diversified across equities, bonds, cash, listed property and offshore assets.</p>	R200 per month or R5 000 lump sum

Sanlam Investment Management Managed Moderate FoF

Aim	Key points	Minimum
This is a moderately managed fund of funds which adheres to the strategic asset allocation (houseview) of Sanlam Investment Management. The fund aims to deliver long-term capital growth with less volatility than an equity fund.	<p>Regulation 28-compliant fund.</p> <p>A maximum of 60% of the portfolio will be invested in equities (both local and offshore). The fund may hold up to 25% of its assets offshore. The portfolio is diversified across equities, bonds, cash, listed property and offshore assets.</p>	R200 per month or R5 000 lump sum

Sanlam Investment Management Managed Cautious FoF

Aim	Key points	Minimum
This is a cautiously managed fund of funds which broadly adheres to the strategic asset allocation (houseview) of Sanlam Investment Management. The fund aims to deliver a high level of income with moderate capital growth, targeting CPI + 3% over any rolling 3-year period.	<p>Regulation 28-compliant fund.</p> <p>A maximum of 40% of the portfolio will be invested in equities (both local and offshore). The fund may hold up to 25% of its assets offshore.</p> <p>The portfolio is diversified across equities, bonds, cash, listed property and offshore assets.</p>	R200 per month or R5 000 lump sum

Sanlam Investment Management Managed Conservative FoF

Aim	Key points	Minimum
This is a cautiously managed fund of funds which broadly adheres to the strategic asset allocation (houseview) of Sanlam Investment Management. The fund aims to deliver a high level of income with moderate capital growth, targeting CPI + 2% over any rolling 3-year period.	<p>Regulation 28-compliant fund.</p> <p>A maximum of 20% of the portfolio will be invested in equities (both local and offshore). The fund may hold up to 25% of its assets offshore.</p> <p>The portfolio is diversified across equities, bonds, cash, listed property and offshore assets.</p>	R200 per month or R5 000 lump sum

Fees

Fund name	Management fee: retail clients
Managed Aggressive	0.75% + VAT
Managed Moderate Aggressive	0.75% + VAT
Managed Moderate	0.75% + VAT
Managed Cautious	0.75% + VAT
Managed Conservative	0.75% + VAT

passive

Funds available

Sanlam Investments also provides your clients with access to our passively managed funds offered by Satrix Managers (RF) (Pty) Ltd. The Satrix Tax-Free Unit Trust will offer your clients access to market index returns through comprehensive tracker products with limited deviation and a relatively low cost. Satrix's technical expertise along with all the tax-free product benefits will be available to your clients across the Satrix fund range.

Satrix Balanced Index

Aim	Key points	Minimum
The fund tracks the proprietary or custom Satrix Balanced Index. The fund's equity component invests in a range of underlying smart equity indices: FTSE/JSE Dividend Plus Index (value exposure), FTSE/JSE Equally Weighted Top 40 Index (size exposure) and Satrix Momentum Index (momentum exposure), while the rest of the fund invests in market capitalisation weighted indices, both locally and globally.	Managed according to the limitations of Regulation 28. Offers diversified exposure to all the key local and international asset classes, with a smart SA equity core.	R500 per month or R10 000 lump sum

Satrix Low Equity Balanced Index

Aim	Key points	Minimum
The fund aims to provide a reasonable level of income whilst seeking to preserve capital, in real terms with lower volatility, over a medium to long term period.	Managed according to the limitations of Regulation 28. The investment objective of this fund is to track performance of the proprietary composite Satrix Low Equity Balanced Index as closely as possible (as calculated by independent third party).	R500 per month or R10 000 lump sum

Satrix Top 40

Aim	Key points	Minimum
<p>The fund endeavours to accurately replicate the FTSE/JSE Top 40 Index by holding all constituents in the exact index weighting.</p>	<p>The index is rebalanced quarterly and the fund therefore incurs minimal trading fees.</p> <p>The fund is ideal for investors who seek general market performance while minimising trading costs.</p>	<p>R500 per month or R10 000 lump sum</p>

Satrix MSCI World Equity Index Feeder Fund

Aim	Key points	Minimum
<p>The investment objective of the fund is to provide a total return equivalent to that of the MSCI World (Developed Markets) Index, in South African Rand.</p> <p>The fund will aim to achieve this by only investing (other than holding assets in liquid form) in participatory interest of the FSB approved Sanlam World Equity Tracker Fund, a sub fund of the Irish Domiciled Sanlam Universal Funds plc. The Sanlam World Equity Tracker Fund (underlying fund) employs optimisation techniques to track the performance of the index, rather than attempting to hold all of the securities in the index.</p>	<p>The fund is aimed at investors wanting to invest South African Rand to gain exposure to world equity markets.</p> <p>No foreign exchange tax clearance is required to invest in this fund.</p>	<p>R500 per month or R10 000 lump sum</p>

passive

Fund name	Management Fee: retail clients
Satrix Balanced Index	0.60% + VAT
Satrix Low Equity Balanced Index	0.60% + VAT
Satrix Top 40	0.45% + VAT
Satrix MSCI World Equity Index Feeder Fund	0.50% + VAT

All fees above exclude initial and ongoing advice fees as negotiated with the client, as well as platform administration fees.

More from Satrix

Our Satrix team has also made a Tax-Free Investment Plan (ETF product) available to your clients. This offers your clients more choice for a tax-free vehicle to best suit their investment and savings goal. Visit www.satrix.co.za for more information.

Fees

Sanlam Investments' fees remain highly competitive. Tax-free products are available to your clients without paying any of the following:

R0
performance
fee

R0
switch
fee

R0
rebalancing
fee

R0
account
changes
fee

R0
exit
fee

R0
fund manager
rebates

Benefits

Sanlam Investments, through Sanlam Collective Investments (RF) (Pty) Ltd and Satrix Managers (RF) (Pty) Ltd, offers your clients professional investment management to meet their goal based savings needs for retirement, education, a rainy day and/or travel.

Our unit trusts provide your clients with an easy to understand and simple savings solution that:

- has no pre-determined investment period
- has no lock in
- has no exit penalties
- pays your client's full value of the investment on withdrawal and
- offers easy access to their savings when needed

In addition, our new tax-free unit trust ensures that your clients enjoy all the benefits of a unit trust coupled with the new tax benefits. This means your clients do not pay tax on:

- dividends
- income and
- capital gains

Things you need to know

- Clients' tax-free contributions to each account are limited to R30 000 per tax year, with a lifetime limit of R500 000.
- Amounts invested in excess of the tax-free permissible threshold of R30 000 per tax year or R500 000 lifetime contribution limit are taxable.
- Given that investors are required to disinvest from their existing investment and reinvest into a tax-free product, CGT is payable on the reinvestment into the tax-free option.

How to access

The Tax-Free Unit Trust products are available by completing an application form received from one of the following channels:

Sanlam Collective Investments

Contact: 0860 100 266

Email: service@sanlaminvestments.com

Applications can also be completed directly or downloaded on www.sanlaminvestments.com

Satrix

Contact: 0860 111 401

Email: unittrusts@satrix.co.za

Applications can also be completed directly or downloaded on www.satrix.co.za

Disclaimer

Although all reasonable steps have been taken to ensure the information on this website/ advertisement/brochure is accurate, the Sanlam Collective Investments (RF) (Pty) Ltd / Satrix Managers (RF) (Pty) Ltd ("Sanlam Collective Investments")/("Satrix") does not accept any responsibility for any claim, damages, loss or expense; however it arises, out of or in connection with the information. No member of Sanlam gives any representation, warranty or undertaking, nor accepts any responsibility or liability as to the accuracy of any of this information. The information to follow does not constitute financial advice as contemplated in terms of the Financial Advisory and Intermediary Services Act. Use or rely on this information at your own risk. Independent professional financial advice should always be sought before making an investment decision.

Sanlam Group is a full member of the Association for Savings and Investment SA. Collective investment schemes are generally medium- to long-term investments. Please note that past performances are not necessarily an accurate determination of future performances, and that the value of investments / units / unit trusts may go down as well as up. A schedule of fees and charges and maximum commissions is available from the Manager, Sanlam Collective Investments (RF) Pty Ltd / Satrix Managers (RF) (Pty) Ltd , a registered and approved Manager in Collective Investment Schemes in Securities. Additional information of the proposed investment, including brochures, application forms and annual or quarterly reports, can be obtained from the Manager, free of charge. Collective investments are traded at ruling prices and can engage in borrowing and scrip lending. Collective investments are calculated on a net asset value basis, which is the total market value of all assets in the portfolio including any income accruals and less any deductible expenses such as audit fees, brokerage and service fees. Actual investment performance of the portfolio and the investor will differ depending on the initial fees applicable, the actual investment date, and the date of reinvestment of income as well as dividend withholding tax. Forward pricing is used. The Manager does not provide any guarantee either with respect to the capital or the return of a portfolio. The performance of the portfolio depends on the underlying assets and variable market factors. Performance is based on NAV to NAV calculations with income reinvestments done on the ex-div date. Lump sum investment performances are quoted. The portfolio may invest in other unit trust portfolios which levy their own fees, and may result in a higher fee structure for our portfolio. All the portfolio options presented are approved collective investment schemes in terms of Collective Investment Schemes Control Act, No 45 of 2002 ("CISCA"). International investments or investments in foreign securities could be accompanied by additional risks such as potential constraints on liquidity and repatriation of funds, macroeconomic risk, political risk, foreign exchange risk, tax risk, settlement risk as well as potential limitations on the availability of market information. The Manager has the right to close any portfolios to new investors to manage them more efficiently in accordance with their mandates. The portfolio management of all the portfolios is outsourced to financial services providers authorized in terms of the Financial Advisory and Intermediary Services Act, 2002. Standard Bank of South Africa Ltd is the appointed trustee of the Sanlam Collective Investments Scheme/ Standard Chartered Bank is the appointed trustee of the Satrix Managers Scheme. A money market portfolio is not a bank deposit account. The price is targeted at a constant value. The total return to the investor is made up of interest received and any gain or loss made on any particular instrument and in most cases the return will merely have the effect of increasing or decreasing the daily yield, but that in the case of abnormal losses it can have the effect of reducing the capital value of the portfolio. Excessive withdrawals from the portfolio may place the portfolio under liquidity pressures and in such circumstances a process of ring-fencing of withdrawal instructions and managed pay-outs over time may be followed. A feeder fund is a portfolio that invests in a single portfolio of collective investment schemes, which levies its own charges and which could result in a higher fee structure for the feeder fund.