

Choose a life-pooled investment

suited for members' retirement journey

Sanlam Life Insurance Limited ("Sanlam") offers a range of pooled investment portfolios where retirement funds can access multi-managed, single-managed, active and passive investment strategies. There are no minimum investment requirements to access these pooled investment portfolios and they offer a range of appealing benefits, making them an attractive choice for small, medium or large retirement funds.



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What are the benefits? Retirement funds access the portfolios by means of a policy issued by Sanlam. This means the underlying investments or assets are held in the name of Sanlam and not in the name of the policyholder. Policyholders therefore get the benefit of economies of scale and accessing assets not normally available to retirement funds directly, while at the same time benefiting from Sanlam's risk management and governance frameworks. The portfolios are compliant with Regulation 28 of the Pensions Fund Act.

What options are available? Retirement funds have access to a wide variety of portfolios covering all risk profiles. The range includes smoothed bonus funds (members get a smoother 'return experience'), passive investment strategies, active multi-asset investment strategies as well as absolute return strategies.

The Sanlam Lifestage Model, being one of the options available, provides a holistic investment offering that is appropriate throughout a member's savings and retirement journey. Up to six years before retirement the member's savings is invested in the Sanlam Lifestage Accumulation Portfolio, after which their savings are gradually moved to a preservation portfolio of their choice. Sanlam Lifestage offers three different preservation portfolios that allows members to choose, the option best suited to their specific retirement needs. By investing younger members' savings in the accumulation portfolio, Sanlam Lifestage places emphasis on long-term growth with some tolerance for short-term market volatility.

- The Sanlam Lifestage Accumulation Portfolio blends different investment styles and specialist investment managers and has proven to be an award-winning, class-leading investment portfolio.
- As members approach their retirement age, their savings are automatically moved to a preservation portfolio that protects them against specific risks inherent when purchasing an annuity to provide an income during the years in retirement.

The smoothed bonus range provides access to multi-asset strategies while smoothing returns by means of full or partially vesting bonuses. A new addition to the range is the Progressive Smooth Bonus Fund. This is a multi-managed fund and the first of its kind in South Africa to be managed by black asset managers. This range complies with the requirements set out by National Treasury to be included as trustee-approved default strategies.

The passive range is managed by Satrix, a leading provider of passive investment products in South Africa. Three new risk profiled passive pooled portfolios have recently been launched. These are multi-asset portfolios with low, medium and high equity exposure, and priced lower than your typical balanced fund. The portfolios are Regulation 28 compliant.

The Most Aggressive Portfolio is designed for younger members with a longer term investment horizon and takes full advantage of the recently revised Regulation 28 of the Pensions Fund Act. This portfolio ensures that members with an investment horizon of more than 10 years are not invested too conservatively, thereby maximising the risk-adjusted returns over the long term. The recently revised Regulation 28 allows for 15% exposure to hedge funds and private equity, 10% exposure to commodities and 25% exposure to fixed property. The regulations also allow for additional geographic diversification through exposure to Africa (up to 5%), that is in addition to the 25% exposure to offshore. The total foreign exposure can now be as much as 30%.

The **SMM NUR Balanced Fund, a Sharia'h compliant alternative**, as well as the **SIM Temperance Balanced Fund**, a portfolio with only "non-sin" investments, give greater choice and variety for specialist investors. Both alternatives are designed to provide stable long-term investment income and capital growth. The portfolios are actively managed and invests primarily in equities, fixed-interest investments, cash and foreign assets. These funds have no allocation to assets where alcohol, tobacco and gambling form the core of the company business.

Sanlam's range of pooled investment portfolios are designed to accommodate different needs of different retirement funds and members to improve retirement outcomes.

For more information visit: www.sanlaminvestments.com/institutional/lifepooledinvestments